



MESSAGE FROM THE PRESIDENT

At a recent business luncheon, we were discussing the beginning of baseball season which led right into a story about PSC stepping up to the plate for our customers. Naturally, PSC Crane & Rigging is very proud of the services and professionalism we bring to our customers. However, we all must remember that when an issue arises or an accident occurs, PSC truly steps up to the plate to make an overall negative situation a positive in the long run. First, we must recognize that no one is perfect. Second, we must accept responsibility for our actions. Third we must make every effort to correct the situation and learn from it.

I remember several years back when PSC accidentally damaged a brand new machine of a 25 year customer. Naturally, everyone involved was devastated over it. However, instead of focusing on the negatives of the situation, our staff made the choice to react responsibly and swiftly by meeting the issues head-on, keeping the insurance process from muddying the waters and addressing the concerns of the customer directly and immediately. Needless to say, PSC Crane & Rigging is honored and blessed to still be serving that customer today which is now a 37 year account. It comes down to "Doing the Right Thing" for our customers. In this example - Stepping Up and owning the issue.

During the 1st quarter of 2012, we held our annual field employee meeting. This is always a fun meeting in which we openly discuss our major accomplishments of the previous year, recognize those employees that receive safety awards and bring to light new expectations and items of concern that we want to focus on throughout the coming year. It is great to hear our employees' thoughts, feeling and concerns and then develop ways to address various concerns to make PSC Crane & Rigging better. While we recognize we may not be able to accommodate all their concerns, the focus becomes pointed to how PSC Crane & Rigging can provide superior service to our customers while not jeopardizing safety or the overall financial stability of the company. For without professionally skilled staff, modernized safe equipment and overall financial stability - we would not have been able to serve our customers responsibly since 1933.

Sincerely,

James R. Sever
President / CEO



FEATURED JOB



PSC Crane & Rigging was awarded two separate contracts relating to the installation of a new flight simulator system at the WPAFB Human Performance Wing. The first contract awarded was the transportation of two (2) large steel embeds from a fabricators facility in northeast Ohio to Fairborn, Ohio.

The 1st "Lower Embed" had a shipping weight and dimension of 18,000 lbs. x 18' in diameter & the 2nd "Upper Embed" had a shipping weight and dimension of 41,000 lbs. x 21' in diameter. The second contract awarded to PSC was to unload, rig inside the building structure and lower into a concrete shaft, which was 50' x 50' square at a depth of 45'. The use of our 165 Ton Grove AT Crane was utilized to unload both steel embeds from the trailers. Once unloaded, a pair of 40/60 Versa-Lifts with rigging booms were utilized to carry the steel embeds inside the building. Both steel embeds had to be suspended from the rigging booms on an angle due to the opening in the concrete barrier wall being smaller in width than the diameter of the steel embeds. Once inside the building structure, both steel embeds were lowered into final position inside the concrete shaft, precision aligned and leveled within 3 microns where they became an integral part of the main foundation required to house the new flight simulator.

The most difficult challenge of this project was lowering the "Lower Embed" into final position at a depth of 45'. PSC elected to use both 40/60 Versa-Lifts with special rigging boom attachments, cable winches & hook blocks to overcome the challenge. Another fine example of PSC's team of professionals, both office and field personnel, committed to innovative thinking, planning, engineering and execution to overcome a series of rigging and safety challenges associated with this project. The final outcome resulted in a smooth, efficient and flawless installation.

SAFETY UPDATE

EMR Rating: .46



Certified Operator - Greg Mader receives his \$1,000 Safety Bucks check from PSC Crane & Rigging's Safety Director Paul Newton.

"Safety Bucks" Program

To keep safety in the minds of all of our employees, PSC has established a safety incentive program. This highly successful program is called the "Safety Bucks" program. After being employed for 250 work hours, each employee is eligible to earn \$25 for each 250 hours worked without injury, property damage, or customer complaint. Each time an employee earns this bonus; their name is entered in a year-end drawing for \$1,000. It is possible to earn every incentive and have up to 10 chances for the \$1,000. Safety awareness is critical to any successful program and PSC believes this incentive is vital in our efforts to be the safest company in our industry.

» [learn more about safety](#)

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WHAT'S NEW?

PSC is pleased to announce the addition of Dasch Underwood to our team. Dasch will be serving in the capacity of an Account Manager and working very close with Jack Moats at for one of PSC's premier industrial maintenance customers.

Jack Moats has been promoted at PSC to Field Operations Manager based out of our Piqua office. Jack's new role will continue to solidify the value that PSC's field staff provides our customers on a daily basis. Please welcome aboard Dasch to the PSC family and congratulate Jack on his promotion within PSC.

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